

# CONFERENCE AGENDA



## KUWAIT PROCUREMENT CONFERENCE

3 - 5 APRIL 2018 | HILTON KUWAIT RESORT

Organized by



Knowledge Partner



[www.KuwaitProcurement.com](http://www.KuwaitProcurement.com)

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## DAY 1, 3 APRIL

08:30 - 09:30 **Keynote Presentation**



**Dr. Damilola S. Olawuyi**

Senior Visiting Research Fellow at Oxford Institute for Energy Studies

**Local Content and Procurement Requirements in Oil and Gas Contracts: Regional trends in the Middle East and North Africa**

09:30 - 10:00



**Fawaz Al-Shehab**

Procurement Category Leader at EQUATE Petrochemical Company

**Procurement Contribution to Rectify Project Obstacles**

10:00 - 10:30



**Fatemah AlAli**

Senior Internal Auditor In Kuwait Petroleum Corporation

**Procurement Auditing**

10:30 - 11:00

**Networking Break**

11:00 - 11:30



**Dr. Falah Salman Al Muhawish**

Head, Special Assignments Office, Ex Materials Manager at Kuwait Airways

**Supply Chain Management in Aviation**

11:30 - 12:00



**Noor Al-Rashedi**

Senior Manager - Procurement at Ooredoo, Sultanate of Oman

**Digital Transformation in Procurement**

12:00 - 12:30

**Networking Break**

12:30 - 14:00



**Dr. Nabil Abbas**

General Manager, Abbas Architects and Engineering

**Procurements Contracts**



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## DAY 2, 4 APRIL

08:30 - 09:00



**Eman Ebrahim**

EMEA Procurement Manager-chemical at Kimberly-Clark

**Procurement Best Practices for FMCG**

09:00 - 10:30



**Ahmad Sulaiman**

EMEA - Lean Supply Chain Leader at Kimberly Clark

**Building Partnership Relationship with Suppliers from LEAN Point of View**

10:30 - 11:00

**Networking Break**

11:00 - 12:00



**Sam Achampong**

The Chartered Institute of Procurement & Supply

**Supply Century – The Future of Procurement & Supply**

12:00 - 12:30

**Networking Break**

12:30 - 13:15



**Geni Cabre**

Strategic Procurement Consultant & CIPS Trainer

**Global Raw Materials - Opportunities & Risks!**

13:15 - 14:00



**Lalit Dhamija**

Veteran Supply Chain Specialist - Executive Chairman of UAE branch Committees

**The World of Structured Procurement**



### Improving the Procurement Process – Challenges & Insights

08:30 - 10:30



**Prof. Tariq A. Aldowaisan**  
Founder & General Manager,  
GLC

This workshop is designed to develop practical knowledge and insights on how to go about analysing and improving the procurement process. The insights are derived from the experience the instructor has had with an actual assignment where he led a team to improve a procurement process of an actual organization using the Lean Six Sigma methodology. The workshop is highly interactive (brainstorming, fill-in the blank, story-telling).

#### Learning Objectives

By the end of the workshop you should be able to:

- explain the Japanese Big 3 Problems!
- explain the two procurement process improvement strategies
- describe numerically the quality of the procurement process
- calculate the Sigma of the procurement process
- identify the challenges of the procurement process, and the insights required to improve it using the LSS methodology.

#### Program Topics

- Defining the procurement process
- Strategies to improve the procurement process
- Calculating the quality of the procurement process
- Applying the LSS methodology to improve the procurement process
- Current challenges to improvement the procurement process
- Insights and lessons learned on how to improve the procurement process

10:30 - 11:00

**Networking Break**

### Fraud Prevention and Procurement Risk

11:00 - 14:00



**Ala' Abu Naba'a**  
Head of Audit and Corporate Excellence, AIM International  
Consulting

Procurement is the most vulnerable department in Asset Misappropriation Fraud.

This workshop will offer participants the ability to:

- Understand and review the supply chain and procurement process for vulnerabilities and flaws, allowing opportunities of fraud
- Understand in-depth on the vast and various procurement fraud schemes
- Understand and Appreciate the Motivations of Fraud, among employees and people, in Fraud Deterrence
- Identify and Recognise Procurement Fraud Red Flags, exactly like how the forensic experts do
- Design and implement the control activities and actions, to reduce procurement fraud incidences effectively